**Senior Estimator**

**Forma Steel** specializes in manufacturing high-quality steel roofing, siding, trim, and custom panels in a wide range of gauges, colors, and finishes. We manufacture our product in **Fort Macleod, AB**, approximately 25 minutes West of Lethbridge.

**We are currently looking to hire the following position in our Forma Steel Facility.**

**Role:** Senior Estimator

**Job Type:** Full-time, Permanent

**Work Schedule:** Monday to Friday

This role will maximize potential revenues by growing existing Forma Steel customer accounts.

At Forma Steel, our **Core Values** are at the heart of everything we do. To be successful in this role, the ideal Candidate will:

* **Be Passionate, Positive & Productive**
* **Be Respectful, Helpful & Caring**
* **Be Responsible & Reliable**
* **Be Solution-Focused**
* **Do The Right Thing**

**Key Responsibilities**

* Cultivate strong product knowledge as well as knowledge of the client’s business and end use of Forma Steel products.
* Provide accurate analysis and information from customer project drawings & specifications.
* Act as a technical resource in advising clients on their building envelope.
* Utilize creative and innovative inside sales techniques to increase sales volume, which will give opportunity for product conversion and value-added components.
* Handle Client calls relating to inquiries and issues, ensuring full investigative and solutions process.
* Collaborate with the outside sales team and sales administration team to execute business with new and existing clients.
* Visit client sites throughout the calendar year to ensure strong client service presence.
* Analyze blueprints, specifications, and project documents to develop precise cost estimates.

**Key Requirements:**

* Minimum 2 years in construction or building materials industry
* Sales education or background is an asset
* Prior experience in estimating projects in a take-off project environment
* Strong written and verbal communication skills.
* Experience with ERP systems, or similar programs.
* Demonstrated ability to interpret scope of work, project drawings & specifications, proposals, and other documentation.
* Excellent analytical skills regarding extrapolating data from drawings and providing customer solutions.
* High level of organizational skills, with a strong ability to track, manage, and follow through on details and manage time effectively.
* Open to learning and adaptable to growth.
* Ability to problem solve, assess needs, and develop solutions for customer.

**Why Join Forma Steel?**

* Competitive hourly wage with regular reviews.
* Opportunity for cross training & advancement.
* Full benefit package & RRSP program.
* Year-round steady work with multiple shift options.
* Safety training opportunities.
* Amazing culture and employee engagement.

***Please note, while we appreciate all interest and applications, only those selected for an interview will be contacted.***